



# TELLEREX

## PROJECT MANAGEMENT SERVICES

### IDENTIFYING THE RIGHT PROJECT MANAGEMENT TEAM

With so much at stake, you can't afford to make mistakes. Armed with the points below, you'll find the right PM to lead your project beyond completion and ensure a valuable outcome.

#### SEE BEYOND THE PROJECT

A great PM can see beyond the everyday needs, to achieve against broader ambitions and aspirational goals. Identify a PM who can ask the hard questions upfront to gain a better understanding of what's truly possible and then deliver on that vision.

Skilled project managers take the time to first find out and understand your organization's strategy behind the project and how it will help you achieve this vision. This topic should be among the first discussions you have with a potential PM.

#### PROJECT EXPERIENCE

An experienced PM should be able to provide reliable references from organizations they've served successfully and cite specific examples of their work.

#### CONSOLIDATED CONTACT

Make sure there is one lead PM assigned for the duration of the project, and a dedicated backup. Consistency and trust are critical to achieving your project's success.

#### COLLABORATION ACROSS TEAMS

A PM should be able to facilitate a collaborative process across a wide range of groups. Review references or case studies to get a sense of their success in this area.

#### FLEXIBLE SOLUTIONS

No matter how similar your project is to another, you'll want a PM with knowledge and expertise to customize a plan for your specific needs.

#### RISE TO CHALLENGES

Sometimes challenging situations come up that are out of the PM's control. Ask the PM how they've handled these circumstances in the past.

You want a PM who can deliver in the face of extreme challenges and extraordinary circumstances.

#### OUTSTANDING REPUTATION

A PM's favorable reputation should extend beyond clients to contractors and other vendors. Character and integrity are vital to building the best partnerships.